

CPP AS A CONCURRENT SERVICE

CPP can be utilized at time of a new sale in various ways to increase your competitive edge. Here are some ways to add value to your new UPS sale:



CUSTOMIZATION OF UNITS

- Manufacture and install longer cords
- Install custom input plugs
- Install and configure custom output receptacles
- Install lower than current firmware if customer requests
- Manufacture and install x93 (shipboard) option for units



ON-SITE DISPATCH OF TECHNICIANS

(Installation services available upon request of US Schneider Electric services organization)

- Tech dispatch to install new unit/units nationally
- Configure and install Network Management Cards
- Install additional battery packs
- Install step-down transformers



DEPLOYMENT - LOGISTICS

- Stage and store inventory at our facility
- Top charge units for deployment over time
- Pre-configure and install Network Management Cards
- Dispatch technicians to perform install (ie. Rack and Stack)
- Collect old equipment and recycle in adherence to R2:2013 standards



TESTING AND INTEGRATION

- Customized testing
- Specification verification for submittals
- Integration and rack assembly